

Response to Pre-bid Queries (Tender ID: 592179)

S.N.	RFP Page No.	RFP Clause No.	Clause Details	Query/ Suggestion/ Clarification	Response
1			1. Learning Matters Private Limited		
2				Also, we have encountered an issue with the link to the website for downloading the RFP (Request for Proposal) documents. As a result, we kindly request you to share the RFP template for both the technical and financial proposals directly with us.	Please fulfill the minimum requirements to access the nProcure portal, the minimum requirements are as under: 1. Computer with Windows (with full Administrative rights, all upgrades and .Net Framework-2) except Win 11. 2. Internet explorer ver 8.0 to 11.0 (not supported in edge) 3. Legally valid class-3 Digital Signature Certificate (under Indial Route CA Chain) (2 Separate Certificates- Singning & Encryption) 4. Internet connection. Bidder may contact on nProcure helpdes: Toll Free Number:- 7359021663 & e-Mail: nProcure@ncode.in
3			2. Academy for Computer Training (Guj.) Pvt. Ltd		
4				We Academy for Computer Training (Guj.) Pvt. Ltd. owner of brand Words Worth are a language development company. We are India's largest English Language and Communication Skills content and training company. We would like know for which section we can opt for. We have English, Sanskrit and Hindi Language Labs available. Kindly provide the clarity on this.	Bidder can opt for any Subject/ Grade as per the availability of content with them.

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5	3. ShilpMIS Technologies Pvt Ltd (Melzo)				
6				Hosting cost will be borne by the government?	Hosting facility shall be provided by the Department
7	8	5. Selection of agencies	The selected agencies shall be required to integrate their applications with G-Shala app to provide quality e-content or digital learning solution to the student across Gujarat	Are we allowed to retain the branding of our product after integration in Gshala app?	Yes
8	7	4. Scope of Work (Expectations from agencies)	Make the solutions/ content available through GCSE's LMS- The content shall be made available to registered students through GCSE LMS preferably through single-sign on	Does the government has SSO? If yes, will we get access to the data to provide analytics? If not, do we have to provide it?	Implementation modalities will be decided after selection of the bidder(s).
9				What is the impact of advertising revenue estimates on the bid because D & E are not used or mentioned anywhere?	No impact in evaluation
10				When is the award of contract expected and how long will the procedure take?	Subject to approval of competent authority
11				There should be a differentiator between somebody who bids 0 Rupees and 1 Rupees, as both will get the same score under the present scheme.	Pl. refer corrigendum Those who quote 0 will be given full marks others will be evaluated out of 15 benchmarked to min value other than 0
12	4. Teachmint Technologies Private Limited				
13	6	3. Data Sheet, Consortium	Whether Consortium/ Joint ventures are permitted? Yes	Is there a limit on the no. of companies in a consortium? If yes, how many companies are permitted in the consortium?	Lead bidder with maximum of 2 consortium partners shall be allowed.
14	7	4. Scope of Work	Agencies are also expected to provide e-content for <ul style="list-style-type: none"> • 21st century skills (Coding, AI, Robotics etc.) • Life skills- like Communication skills, Critical thinking, Collaboration, Problem Solving etc. • Vocational skills • Competitive entrance examination learning solutions after school 	Instructor-led live courses are one of the best ways of inculcating 21st Century skills like Robotics, AI, Coding, Communication and Life Skills in the school students? Are bidders also allowed to include expert instructor-led courses (conducted year-round in batches through a virtual classroom setup)?	It may be allowed as Addon to the offered e-Content which is the main objective of this RFP

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15	8	5 Selection of Agencies	The selected agencies shall be required to integrate their applications with G-Shala App to provide quality e-content or Digital Learning solution to the students across Gujarat.	How will the integration of application with the existing LMS (G-Shala) take place? What is the extent of integration? Is it limited only to Single Sign-On (SSO)?	Integration modalities will be decided after selection of the bidder(s).
16	8	5 Selection of Agencies	The selected agencies shall be required to integrate their applications with G-Shala App to provide quality e-content or Digital Learning solution to the students across Gujarat.	Does the bidder need to share the content files with the Department for integration with the LMS? In this case, what are the different file formats supported by the existing LMS? Many content and digital education companies have solutions like self-paced and teacher-led assessments, adaptive learning solutions, etc. Will integration with LMS be expected for these types of solutions as well? If yes, we humbly request the Department to guide on the same.	Yes, content files need to be shared with the Department. LMS integration modalities will be decided after the selection of the bidder(s).
17	13	7. Selection Process of Agencies	d) Stage 5: Calculation of overall score (based on QCBS in 60:40 ratio) and declaration of selected agency/ agencies	Is there a target number of agencies that the Department is looking to select through this RFP?	The number of agencies is not restricted in the RFP, however, Department wishes to onboard multiple agencies who can provide quality e-Content and add value to the G-SHALA App.
18	15	8. Pre-Qualification Criteria	Turnover in INR for last year (FY 2022-23) from digital learning/ e-learning content/solutions/services Rupees 50 Lakhs and above or its equivalent value in USD (\$) (as per conversion rate on 31 March, 2023) Certificate from Auditors/ CA firm / Audited Financial Statements (Profit & Loss Statement) for last 1 financial year	Since, audited financial statements for FY 2022-23 may not be available with some companies, we kindly request the Department to also consider audited financial statements / CA Certificate of Turnover for FY 2021-22 with the same turnover criteria of INR 50 Lakhs	If in case audited financial statements for FY 2022-23 may are not available, bidders may submit provisional statements duly certified by the CA.
19	15	9. Technical Evaluation Criteria	Compatibility to integrate with LMS - 15 marks	Is there a standard for compatibility of integration that the Department is looking at? How will the compatibility to integrate with LMS be evaluated?	Integration modalities will be decided after selection of the bidder(s).
20	16	10. Financial Proposal	Total Cost of content per subject/ per student/ per year (Rs.)*	What is the total number of students and other users in case of Government and Aided Schools, as well as Other Schools (Estimate), who will be using the content? This number will be helpful to the agencies in submitting their best financial quotes.	Targetted beneficiaries are as follows: Government & Aided School students- 72 Lakhs ~ Private Schools students- 40 Lakhs~ However, the actual number of users will depend on students opting for different e-Content.
21	16	10. Financial Proposal	Total Cost of content per subject/ per student/ per year (Rs.)*	In case the estimate of number of students cannot be provided, we humbly request the Department to consider slab-wise pricing and margin structure based on the number of students from other schools. This will allow for better participation and fair evaluation of the financial bid.	As per RFP, Estimated number of students provided in the answer of pre-bid query (Sr. No.- 20)

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22	5. Eqourse				
23				We tried to access the website of www.nprocure.gov.in to download the tender document and other details related to the e-learning content development project. However, the website was not opening. Please advise how we can access the website and the register for submitting our proposals.	Please fulfill the minimum requirements to access the nProcure portal, the minimum requirements are as under: 1. Computer with Windows (with full Administrative rights, all upgrades and .Net Framework-2) except Win 11. 2. Internet explorer ver 8.0 to 11.0 (not supported in edge) 3. Legally valid class-3 Digital Signature Certificate (under Indial Route CA Chain) (2 Separate Certificates- Singning & Encryption) 4. Internet connection. Bidder may contact on nProcure helpdes: Toll Free Number:- 7359021663 & e-Mail: nProcure@ncode.in
24				Please clarify the approximate number of students who will be using the e-learning content developed by the selected vendor? How many schools and districts will be covered under this project?	Details of targetted beneficiaries are mentioned in the pre-bid query Sr.No.- 20 The targetted beneficiaries are from 53000~ Schools from all 33 Districts across the State.
25				Please clarify the estimated value of the tender for e-learning content development? Is there any earnest money deposit (EMD) or bid security required for participating in this tender?	This RFP is for onboarding Edtech partners for delivery of e-Content for the teaching-learning process on Revenue sharing model. Each bidder may have different offerings in terms of the proposed solution and bid value is estimated. No, earnest money deposit (EMD) or bid security is required for participating in this tender.
26				Please share the details of the syllabus/subjects/topics that need to be covered in the e-learning content? Is there any specific curriculum or standard that needs to be followed. How many hours of e-learning content need to be developed for each subject/topic?	The bidders are invited to offer technical & financial proposals for the e-Content solutions which they already have and which is beneficial for the students for overall development in terms of 21st Century skills.
27				Please explain the price bid format that needs to be submitted by the bidders.	As per bid. It is explained in clause-10 of the RFP.
28				Please share the payment terms and conditions for this project. How will the quality and timeliness of the deliverables be monitored and ensured by GCSE?	Payment terms, where applicable & implementation modalities will be decided after selection of the bidder(s).

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29				Please clarify the quality assurance and evaluation criteria for the content?	Technical evaluation will be performed as explained in clause-9 of the RFP. Implementation modalities will be decided after selection of the bidder(s).
30				Please clarify the timeline and schedule for the content development and delivery	Content should be ready for delivery immediately after the onboarding of the Bidder(s).
31	6. Eduisfun Technologies Pvt. Ltd.				
32				RFP mentions that content is required for all grades (I to XII), subjects, and various 21st-century skills like coding, AI, and robotics; life skills like communication skills, critical thinking, collaboration, problem-solving; vocational skills and learning solutions after school for competitive exams including assessments, AR/VR content, doubt clearing services, etc. Is one bidder expected to provide all the above-mentioned solutions or is the department going to select multiple vendors for different grades/subjects/skills based on their areas of expertise?	Yes, the department may select multiple vendors for different grades/subjects/skills based on their areas of expertise.
33				It has been asked to submit audited financials / CA certificate for the last financial year (FY 2022-23). It may be noted since FY 2022-23 has just ended, many companies will not be having audited financials for FY 2022-23. In such a case can they submit audited financials for FY 2021-22 or provisional financials for FY 2022-23?	If in case audited financial statements for FY 2022-23 may are not available, bidders may submit provisional statements duly certified by the CA.
34				Can we get clarity on the approximate no. of students (grade-wise) and no. of schools that are covered under this RFP (including the breakup of government / aided and other schools)	Please refer to the response to the pre-bid queries (Sr.No.-20)
35				Will the learning software be hosted on the department's server or the vendor's server?	Please refer to the response to the pre-bid queries (Sr.No.-20)
36				While the department has asked for an estimated revenue from advertising, the actual revenue from advertising can be significantly different than estimated revenue. Please clarify whether there are any consequences if the estimated revenue from advertising will be significantly different from the actual revenue.	Bidders are required to estimate the revenue from advertising as precise as possible.
37				It is mentioned that the calculation of the overall score will be based on QCBS 60:40 ratio. Can technical scores be given more weightage to give more importance to the quality of the solution?	As per RFP.
38				For the purpose of technical scoring can the past experience of implementing government projects of this scale be given some weightage?	As per RFP.
39				If multiple agencies/bidders will be selected for different classes, the financial score would be on a relative basis. In that case, if Bidder 1 is providing a solution for lower classes, say primary (Class 1 or 2), and hence is for quoting a lower price and Bidder 2 is charging a higher price since he/she will be providing a solution for higher classes say 11 or 12 std., So in that case, will Bidder 2 get a lower financial score in the financial evaluation since Bidder 1 has quoted a lower price?	As per RFP.
40				The pricing asked by all the Bidders is per subject per student per year, so can the bidders charge a separate price for per subject per grade?	As per RFP.

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41	7. Acadecraft Private Limited				
42				This is to bring to your notice that we are unable to show our interest in this RFP as per your guidelines. The mentioned link/website has not opened up since yesterday. The screen shot of the same is attached below. We request you to kindly resolve this issue at the earliest so that we can show our interest in this RFP.	Please fulfill the minimum requirements to access the nProcure portal, the minimum requirements are as under: 1. Computer with Windows (with full Administrative rights, all upgrades and .Net Framework-2) except Win 11. 2. Internet explorer ver 8.0 to 11.0 (not supported in edge) 3. Legally valid class-3 Digital Signature Certificate (under India Route CA Chain) (2 Separate Certificates- Singning & Encryption) 4. Internet connection. Bidder may contact on nProcure helpdes: Toll Free Number:- 7359021663 & e-Mail: nProcure@ncode.in
43	8. SSBI Group of Companies				
44				NA/ Acknowledge Receipt	
45	9. SWEEDU EDUTECH PRIVATE LIMITED (WebMedia Experts)				
46				Two companies private limited and partnership firms can do a joint venture?	Yes
47				How are we going to market it/ make it downloadable for all parents & students?	Department & Bidder may market it jointly as a cobranding with G-SHALA. The content shall be downloadable for offline use but should be encrypted so that no sharing is possible.
48				What will be the contribution of GIT to make it market?	GET shall provide the requisite support for the hosting & maintenance of G-SHALA.
49				Can We offer ERP with this to reach Teachers / Parents & students.	This RFP is for e-Content.
50				Categories of advertisement	Implementation modalities will be decided after selection of the bidder(s).
51	10. Quality Council of India				
52				As you mentioned in the RFP, only agencies which have readily available course material are eligible. They are also requested to inform if the IP/copyright on the content is their own or if they will license it from third party. However, presently, the content is not readily available with us, but will develop the same in the given time period during the course of the project. Kindly, let us know if this is acceptable and makes us eligible for the application	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.

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53	11. Grant Thornton Bharat LLP				
54		Section 4.2	7	Learning Management System (LMS) will be from GSCE or Agency have to prepare LMS.	GCSE shall provide the LMS
55		Section 4	7	Content creation and digitization is required for all the subject of all the standards or only for selected subjects	The bidders are invited to offer technical & financial proposals for the e-Content solutions which they already have and which is beneficial for the students for overall development in terms of 21st Century skills.
56		Section 4	7	Whether upgrades on eContent is expected too? This will have direct cost impact.	Yes upgrade will be required and Bidder(s) shall be responsible to upgrade the content as & when required.
57		Section 4	7	Please clearly define the no. of eContents to developed	The bidders are invited to offer technical & financial proposals for the e-Content solutions which they already have and which is beneficial for the students for overall development in terms of 21st Century skills.
58		Section 4	7	The Content creation require on for Android/ios or it needs to be created for both Android and ios	Both for Android and ios.
59		Section 4	7	Update and upgrades is related to material or system or LMS or Both	Bidder(s) shall be responsible to upgrade the content as & when required.
60		Section 4	7	Do your requirements to convert this basic digital contents into advanced tech-based contents such as AR, VR, MR etc. using 3D models?	The bidders are invited to offer technical & financial proposals for the e-Content solutions which they already have and which is beneficial for the students for overall development in terms of 21st Century skills.
61		Section 4	7	Which exact skills based programs required other than mentioned in RFP	Indicative list has been provided in the RFP, more skills may be added in consultation with selected agencies.
62		Section 4	7	Incase content is available with vendor complaint to Gurjrat board, still gujrati language is a mandate or time will be provide for conversion	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.
63		Section 4	7	The student user shall have the option to access and use content offered by various agencies. : Which agencies are referred to here?	Agencies selected under this RFP
64		Section 5	8	Will content be integrated to G-Shala App or to some other LMS as well	The content/ solutions is to be integrated with G-SHALA.
65		Section 5	8	As content is already available on G-shala, then please clarify if new content is required or need an upgradation of existing content	New content will be offered to the students along with the existing G-SHALA content
66		Section 6.6.4	9	Please clarify the role of GET and mention the purpose of revenue sharing with it	GET shall provide the requisite support for hosting & maintenance of G-SHALA.

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67		Section 6.7	10	Is entire content availability a mandate or partial availability is acceptable for bid submission	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.
68		Section 8	15	Pre-qualification criteria: To ensure the quality and sustainability, firm should have incorporated at least 5 years ago in India	As per RFP
69		Section 9	15	Technical Evaluation Criteria: The criteria are completely subjective hence suggesting to define internal parameters for marking	As per RFP
70		Not Given in RFP	NA	Is there any specific format requirement of content i.e. pedagogy, schema, architecture etc.	As per RFP
71		Not Given in RFP	NA	Will an arbitrator SME be appointed mutually to agree on content or GET will appoint SME for content approval	Content shall be reviewed by the GCERT or other designated agency appointed by GCSE-SS & GET.
72		Not Given in RFP	NA	Payment Schedule- Monthly/Quarterly	Implementation modalities will be decided after selection of the bidder(s).
73		Not Given in RFP	NA	What will be the time of deployment of courses as each standard will take different time depending upon the syllabus	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.
74		Not Given in RFP	NA	No requirement for content utilization training is defined, number of personnel shall be clearly defined for pricing purpose	Training shall be taken care by GCSE-SS & GET.
75		Not Given in RFP	NA	Content finalization process shall be clearly define, how content will be approved by the Department	Content shall be reviewed by the GCERT or other designated agency appointed by GCSE-SS & GET.
76		Not Given in RFP	NA	Hosting facility will completely be managed by the department, bidder is not required to factor any cost as part of the proposal. Please confirm	Hosting shall be provided by the Department.
77	12.OVI Learning LLP				
78	Page 5 of 22		Bullet point 3 - Decentralized Management structure is being adopted for effective implementation of the projects.	Can you please elaborate on decentralized Management, should the dashboard or analytics be also decentralized?	Yes, decentralized dashboards are required for monitoring at various levels under G-SHALA.
79	Page 5 of 22		With the objective of providing highest quality of learning opportunities to school students enrolled in Government, Government-aided and Private schools across the State of Gujarat, Gujarat Council of School Education (GCSE-SS) has been providing digital content through the G-SHALA (Gujarat Students' Holistic adaptive learning) App.	Will this be applicable to all Private Schools in Gujarat? How many Daily Active Users(Count)?	Yes, this be applicable to all Private Schools in Gujarat and daily active users may depend on the subscriptions.

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80	Page 7 of 22		Selected agencies are expected to provide E-content for academic subjects (E-content includes any or all content that may prescribed content in line with Gujarat syllabus) or E content that is supplementary or complementary or auxiliary or related to the prescribed syllabus and helps enhance student ability to learn or understand or grasp the prescribed concepts by way of audios, videos, games, animation, AR/VR, simulation or any other methods followed by or integrated with assessment/ evaluation) for Grade I- XII (Gujarat Board).	Agency only provide e content, or the needed auxillary gadgets needed especially for AR/VR will the Depart take care?	Agency may provide the e-Content under this RFP
81	Page 7 of 22		The digital learning/ e-learning/ content/ solutions/services offered must be compliant with and will have to be integrated with and offered through and usage tracked through Learning Management System (LMS)/ Learning Experience Platform (LXP) used/ to be used by GCSE.	Is the LMS to be integrated is already in place? If so need specifications to assess the compatibility and the integration of our Content and Services.	The existing LMS of GCSE-SS, G-SHALA is to be integrated, following are the specifications: Mobile Application: Flutter (REST API) Development Framework: ASP.NET-MVC Database: My SQL
82	Page 7 of 22		The digital learning/ e-learning/ content/ solutions/services offered must be compliant with and will have to be integrated with and offered through and usage tracked through Learning Management System (LMS)/ Learning Experience Platform (LXP) used/ to be used by GCSE.	Is this Integration via APIs? Or Copying of Content into Dept DB/LMS. If API integration, the Cloud/DB cost will be payed by Dept?	Integration will be through APIs

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83	Page 7 of 22, point 3		Provide statistics on usage, evaluation, for every topic by date, time, subject, students, grades, administrative units (state, districts, blocks, clusters, schools etc.);	If Content is integrated by copying of Content, what is the security and privacy assurances given? Also the usage and evaluation thus cannot be provided by the Agency in this mode of Integration.Please clarify	Integration will be through APIs
84	12. SWEEDU EDUTECH PRIVATE LIMITED				
85			Which type of advertising we can publish.		Implementation modalities will be decided after selection of the bidder(s).
86			Need to understand Biding structure / clarification.		As per the RFP
87	12 We Excel				
88	5 & 11	1 & 6.7	Invitation for Proposal Proposal Format GCSE-SS intends to select agencies / e-content providers/start-ups/EdTech companies who have the expertise in and are willing to provide digital learning/ e-learning content/solutions/services to the students across Gujarat both in English and Gujarati in line with the academic curriculum applicable in Gujarat. Only agencies which have content readily available to provide are eligible	We have extensive experience in developing K12 content and previously developed content for Punjab Government, Haryana Government and also NCERT. Currently we have content for all subjects and all grades in English and Hindi Medium. We will have to translate and localise the same in Gujrati so we would like to know if we would be eligible and how much time would we get to do the necessary translation and customisation.	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.
89	11	Point e	Proposal Format Value adding Technology features like AR/ VR etc.	The RFP mentions the need for AR/VR content. We would like to know what percentage of the content is expected in AR/VR formats. What are the minimum hardware specifications that the AR content should work on and what headsets would the VR content we use for. While we have capabilities to create AR/VR content we would also like to know the scope for such content and the timeline of delivery of such content.	The bidders are invited to offer technical & financial proposals for the e-Content solutions which they already have and which is beneficial for the students for overall development in terms of 21st Century skills. Agencies may suggest their own AR/VR percentage in the content.
90	13. M/S Krish CompuSoft Services Pvt. Ltd.				
91			General	Can we update our content as we are interested to give new content which required for students, Govt. will give time to prepare the same?	Bidder shall offer the content which readily available and 1 month shall be provided for customization & integration with G-SHALA.
92			General	Do we need to provide open files for the LMS Integration ? IPR for content will be on bidder or Department?	The integration will be through APIs and the IPR of the Bidder's content shall remain with bidder.
93			General	Can we sell the content which we provide to Govt?	No such restriction
94			General	Who will generate the business of content?	The accounting of subscriptions shall be done on G-SHALA
95	15	9	TECHNICAL EVALUATION CRITERIA	Please help to clarify that how the marking system will work.	As per the RFP

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96			14. Pathshala Education, LEARN AND GROW EDUSOFT		
97				If We Provide Free Education to Government School Students, Who Care Bare the Charges of Server Cost for Those Students?	Hosting will be provided by the Department
98				Is Original Data Stored in Our System or Stored in Government System (GCSE-SS)?	Data shall be stored in systems under GCSE-SS and Implementation modalities will be decided after selection of the bidder(s).
99				Sales & Marketing Initiatives by Government System (GCSE-SS)	Awareness & communication by the Government
100			15. Virtualvidyapith		
101				If the company has completed more than 12 months as on date but hasn't completed one year of operations by the 1 st of March 2023, will this be considered by GCSE-SS and the company be permitted to apply?	As per the RFP
102				In case any company has off line centres and they are offering the online course free for promotion and branding, will such company be permitted to offer the courses free?	This is primarily an e-Content RFP
103				The statistics on usage, evaluation, for every topic by date, time, subject, students, grades, administrative units etc. will be available with the parent platform i.e. G-Shala if that data is not shared with us by API we can't be expected to provide the same. In that case how can this expectation be met?	Implementation modalities will be decided after selection of the bidder(s).
104				How can the advt. integration be done in case the content is being hosted on G-Shala? Which advt. API's are going to be permitted?	Implementation modalities will be decided after selection of the bidder(s).
105				What are the parameters for integration with LMS?	Integration modalities will be decided after selection of the bidder(s).
106				5 Marks are mentioned for Dashboard and Analytics, how can we provide this if that data is hosted on G-Shala?	Marking would be on existing solutions of the agencies.
107				What is the technology stack for AR/VR integration, Gamification and use of personalized Adaptive Learning (PAL) as technology integration will be dependent on that?	Integration & data sharing through APIs
108				Will the prices quoted have to be inclusive of GST or exclusive of GST?	Prices quoted have to be exclusive of GST
109			16. Vedicbrainsolutions		
110				How will the agency's branding be showcased in the G-Shala App?	Implementation modalities will be decided after selection of the bidder(s).
111				What marketing and budget is the govt is looking forward to promoting the G- Shalla App in the next year?	GCSE-SS & GET shall assist in creating awareness regarding G-SHALA among the students & the teachers.
112				Is there any provision that the department will pay to the agency?	No
113				Will the data be shared with the agency for Single Sign on for students?	Yes
114				Scope of work should include training teachers and updating them about new education policy and skilling them along with students.	As per RFP
115				What about the cost if any physical items/ books/ lab given to the school to update them for 21st-century skill programs? If any hardware material is to be provided then who will bear the financials for the same?	This RFP is only for providing the e-Content through G-SHALA
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117	17. SchoolsLENS Solutions				
118			Content Related	Who would be given priority: someone offering Audio-Video content alone for x amount or someone providing Audio-Video content along with additional learning materials like lesson plans, worksheets, and tests for the same price?	To be evaluated as per the technical evaluation parameters as specified in the RFP
119			Content Related	On which server will the content be hosted? Will it be on the G-Shala server or do we need to handle it ourselves?	Hosting shall be provided by Department
120			Content Related	Are we allowed to include our branding on the content we are providing to you?	Yes branding will be allowed on G-SHALA
121			Content Related	Regarding intellectual property (IP) rights, if we are chosen and provide content to you, would we be permitted to independently sell it to others?	Yes
122			Assessment Related	We possess a unique assessment tool featuring skill-based questions and in-depth analysis and reporting. This tool could serve as an alternative to Gunotsav. Since it is a separate tool, how can we present it as a proposal?	As per RFP
123			Payment Related	What payment technology will be utilized and who will be responsible for its integration?	G-SHALA payment gateway shall be used and Implementation modalities will be decided after selection of the bidder(s).
124			Payment Related	In whose account will the payment be deposited, and what is the process for sharing the revenue with the government?	Implementation modalities will be decided after selection of the bidder(s).
125			Additional Tool	We offer an additional tool called sLearn, specifically designed for students as a personalized-learning tool, based on adaptive learning methodology. It provides concept-based learning activities with remedial support. With this tool, students have the opportunity to learn educational concepts at their own pace. So can we include this in the proposal? If yes, then how?	As per RFP
126	18. PhiBonacci Solutions Private Limited				
127		Turnover	We understand that clause number 8, serial 3, mentions that Pre-Qualification criteria for agencies must have a Turnover of Rs 50 Lakh and above, for last (FY 2022-23) from Digital learning content/ solutions/ services.	The pre-qualifying criteria of Rs. 50 Lakhs in the last financial year may be too high for EdTech Companies. You are requested to please consider revising the requirements so that it is inclusive for small and Start-up companies also.	Pl. refer corrigendum. Agencies must have a Turnover of Rs 25 Lakh and above, for last (FY 2022-23) from Digital learning content/ solutions/ services.