

Gujarat Council of School Education, Samagra Shiksha (GCSE-SS)

Eoi invited from Eligible Agencies/ Companies for providing digital learning/ e-learning content/solutions/services for Pre-primary, Primary and Secondary & Higher Secondary Grades Students of Gujarat

Responses / Clarifications to Queries

during Pre-Eoi Meeting held on 07.02.2023 at Vidya Samiksha Kendra, Sector-19, Gandhinagar

#	Query	Page No.	Reference Section	Clause in REOI Document	Response
	Embibe- Indiavidual Learning Limited				
1	The website mentioned in the EOI document, https://www.nprocure.com/ is not accessible.	9	5.5.Submission of Expression of Interests	The GCSE-SS will not accept delivery of the EOI by fax/e-mail or any other electronic/non- electronic means other than uploading on the Procurement Portal (URL: https://www.nprocure.com).	Please fulfill minimum requirements to access the (n)Procure Portal, the Minimum Requirements are as under: <ol style="list-style-type: none"> 1. Computer with Windows (with full Administrative rights, All upgrades and .Net Framework-2) (except Win-11) 2. Internet Explorer version 8.0 to 11.00 (Not supported in Edge) 3. Legally valid class 3 Digital Signature Certificate. (under Indian Root CA chain) (2 Separate Certificates-Signing & Encryption) 4. Internet Connection. Bidder may contact on (n)Procure Help-Desk: Toll Free Number: 7359 021 663 & e-Mail: nprocure@ncode.in

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2	We request the department to kindly provide the following information: a)Number of schools having grades 6-12 b)Number of schools, having Internet connectivity c)Number of schools, having device in classrooms and internet connectivity d)Number of schools, having Internet connectivity and ICT functional labs e)Number of teachers for grade 6-12 f)% of personal devices available with Teachers g)Number of total students for grade 6-12 h)% of personal devices available with Students i)Number of Schools with grades 6-12 having english medium only, Gujarati medium only and both mediums j)Number of schools having access to VR Headsets. k)Type of VR devices available in the schools	7	Scope of Work	Primary Devices used by Platform Users -Mobile -Pads -Laptop/Desktop -Combination of the above	These details will be shared at a later stage
3	Is the department planning on rolling out the program in all schools of Gujarat or in a phased manner, depending on the availability of Infrastructure?				Shall be rolled out in all schools of Gujarat
4	Would the department be sharing the details of all Students and teachers of all schools where the program needs to be implemented to provide personal logins to use a Personalised adaptive learning program?				These details will be shared at a later stage
5	We have our own LMS and dashboard system. The department is requested to track the usage from the same.	8	Scope of Work	Compliance with Learning Management Systems: The digital learning/ e-learning/ content/ solutions/services offered must be compliant with and will have to be integrated and offered through and usage tracked through Learning Management	As per the requirements specified in Eol
6	Please share the parameters that are currently being tracked on the dashboard of Vidya Sameeksha Kendra? Please share the same.				These details will be shared at a later stage

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7	Are there any funds available for Physical teacher training/capacity building?	9	Scope of Work	Terms of licensing for providing/ deployment of content or services or solutions. Agencies are encouraged to submit the draft License agreement without declaring any commercial value. They may indicate if they will be providing their content/ solutions/ services/ offerings free of cost to the students of the government and government-aided	Online training is an accepted option. However, Query does not pertain to this stage of Eol
8	If the solution is offered pro-bono, can the teacher capacity building be done online?				Online training is an accepted option. However, Query does not pertain to this stage of Eol.
9	Is the department open to allocating one period per subject per week for implementation of the digital learning programme?				Digital learning will be integrated in the overall pedagogy.
10	Is the department planning on implementing a unified digital assessment system for all schools/ students?	-	-	-	Digital assessments options shall be integrated in the overall pedagogy.
11	Does the state have their own "Learning Outcomes" defined and is different from NCF? Kindly provide a copy.	-	-	-	State's "Learning Outcomes" are in Line with NCF.
12	Is the department also looking for JEE/NEET and GUJ-CET content? If yes, is the content to be provided in English only or Gujarati as well?	-	-	-	Yes please, both English & Gujarati medium.
13	Is the department willing to invest for any translation of entrance exam content in Gujarati?	-	-	-	We expect the content to be provided in both languages.
14	What is the frequency/ periodicity of review meetings? Can these meetings be attended online or physical presence is mandatory?	-	-	-	Review meetings will be called as & when required. Both online/ in-person meetings may be required.
15	For the common weak topics identified through the dashboards, will the department run online classes from a centralised location?	-	-	-	Online classes from common locations may also be included.
16	Will the department be ready to invest for the live classes to be taken by the partner on all common weak topics/remedial classes identified as per the dashboard?	-	-	-	Agencies may propose or suggest the best options, online LIVE classes may also be included.

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17	Is there a defined budget available with the state for implementation of the project after the pro-bono period?	-	-	-	Department has a long-term vision and strategy in place for the sustainability of all the projects. Resources will be arranged as per requirements.
18	What is the evaluation criteria and process by the department for allocating schools to the participating agencies?	-	-	-	To be detailed at later stage
19	What is the criteria of termination if the partner offers pro-bono implementation for a period more than a year?	-	-	-	To be detailed at later stage
	Gravitasq Stories Pvt Ltd				
20	Please specify if digitization needs to be done for all streams – Science, Arts and Commerce				Yes please.
21	Please specify subjects for all grades				Subjects as per Gujarat Board curriculum
22	Need clarity on coding tolls				Please suggest your Solutions / Models
23	Need clarity on Science Labs as to what would be the deliverable				Please suggest your Solutions / Models
24	Need clarity on AR/VR content				Please suggest your Solutions / Models
25	What would be the training needs of teachers?				Please suggest your Solutions / Models
	Slatescience				
26	Requirement - Department require Revenue from Indian Operations or also can consider revenue from global operations.		Point 8 S.No- 3		Agency's Revenue in INR for last year (FY 2021-22) from digital learning/ e-learning content/solutions/services would be considered including Global Revenue.
27	As we are a global registered organization we don't have a registered entity but doing business in India since 2016 and for that we have GST and PAN registration. Are we eligible to participate ?		2. Point 8 S.No - 2		Please refer to the REoI document

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	iiitianspace				
28	Can we get clarity on tech evaluation criteria?				Please refer to the REoI document
29	Can we get clarity on number of schools / students for which this REOI has been published				Please refer to the REoI document
30	Clarity on tender fee, EMD, etc				Please refer to the REoI document
31	To ensure participation of credible players can we increase minimum turnover requirement to INR 2 crores and min years of operations to 3 years				Please refer to the REoI document
32	Can past experience of implementing large scale government projects be considered for eligibility / tech evaluation				Please refer to the REoI document
	Trivima Solutions Pvt Ltd				
33	Doubt: Is there any specific list of skills that department has decided. If yes please share. For Doubt cleaning services you want us to setup an infrastructure where online assistance can be provided to the students.			Audios, videos, games, animation, AR/VR, simulation or any other methods followed by or integrated with assessment/ evaluation) for pre-primary to Grade XII for GSEBSyllabus for academic subjects, skills and 21st century skills including assessments, AR/VR content, doubt clearing services.	Please suggest your Solutions /Models
34	Doubt: Is this an online platform or offline to be installed in computer Labs of schools.			Coding Tools or Platforms as appropriate for respective grades	Online platform
35	Doubt: Is there any online counselling center is expected by the agency? Please advise.			Career Mentoring/Guidance or Career Labs	Please suggest your Solutions /Models
36	Doubt: Do we need to setup such Labs and provide any man power for these activities?			Science labs and learning by doing solutions	No

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37	Doubt: Software integration or Mapping with other software required effective man hours to get this job done. Also, we need to know OK what platform your LMS is made to check the viable integration of these tools. We should create a knowledge repository instead in your LMS and same should be uploaded with agency content.			The digital learning/ e-learning/ content/ solutions/services offered must be compliant with and will have to be integrated and offered through and usage tracked through Learning Management System (LMS)/ Learning Experience Platform (LXP) used/ to be used by GCSE-SS. Consequently, all digital content developed should be usable on all the above devices.	To be detailed at later stage
38	Doubt: We need to understand how many hours of content is expected and how many hours of updates is required. As this is a very generic statement.			Provide continuous upgrades and updates.	Please suggest your Solutions /Models
39	Moreover, it is mentioned in EOI that all this to be provided on free of cost. Request you to please re evaluate the amount of work needed got this and post empanelment of the agency allow us to provide best possible financial/commercial model. As, this complete task needs lots if manpower and effective course content development hours.				Please refer to the REoi document
	Rachna Sagar Pvt Ltd				
40	Do you want Digital Learning & E-learning content according to GCERT Syllabus or CBSE				Gujarat Board/ GCERT Syllabus
	Ed4All				
41	What is Selection Process that will be deployed for this Initiative?			Process	Please refer to the REoi document
42	What are the Timelines for the selection process?			Process	To be detailed at later stage
43	What are Key selection criteria with weightages assigned?			Process	To be detailed at later stage
44	Will FY22-23 revenues be considered for Start-up/MSME?			Process	To be detailed at later stage
45	In terms of minimum threshold, are only revenues to be considered or also profits?			Process	To be detailed at later stage

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46	Does the participating entity have to be an Indian entity or is a foreign entity allowed?			Process	To be detailed at later stage
47	Are you seeking an entity who will provide Digital Learning Platform and jointly develop the content/curriculum with respective government entities? Or			Solution	Please suggest your Solutions /Models
48	An entity who will bring readily available content that is already deployed as a cohesive platform?			Solution	Please suggest your Solutions /Models
49	What performance outcomes are expected from Service Provider (qualitative + quantitative)			Outcomes	To be detailed at later stage
50	Are we looking at knowledge for education or knowledge for skills?			Outcomes	Please suggest your Solutions /Models
51	Will there be joint governance by the government and service provider or is the service provider a pure vendor?			Governance	To be detailed at later stage
52	Will Service provider have freedom to lead and deliver overall operation to world class standard?			Governance	Yes under GCSE guidelines
53	Is this for existing students or for dropouts as well?			Scope	Please suggest your Solutions /Models
54	If the platform is also for dropouts then how will they be tapped/covered?			Scope	Please suggest your Solutions /Models
55	What are the subjects under consideration?			Scope	Gujarat Board subjects
56	Are we looking at Digital Exams? If yes, how many formative and summative along with frequency, annually?			Scope	Please suggest your Solutions /Models
57	What education boards are being considered for this Initiative?			Scope	Gujarat Board
58	Is this platform only for Gujarat or can be taken to National and Global markets along with GET?			Scope	For Gujarat
59	What is the tenure of the contract?			Scope	To be detailed at later stage
60	Are the commercials per Learner basis or for overall project as Annual Fixed Price?			Commercials	Please suggest your Solutions /Models
61	What are the payment terms?			Commercials	Please suggest alternatives
62	What is the billing frequency?			Commercials	Please suggest alternatives
63	Is GST applicable?			Commercials	As per Govt. rules

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64	Is there a budget for Capex or is it only Opex?			Commercials	Please suggest alternatives
65	What is the total budget for the project?			Commercials	To be detailed at later stage
66	Can the entity form a JV with the Government to build, co-own, and operate the platform?			Operating Structure	JV among applicant agencies are welcome.
67	Is GOVERNMENT open to PPP model of partnership?			Operating Structure	Please suggest your Solutions /Models
68	Will Government provide special incentives to Service provider if operated from GIFT City?			Operating Structure	As per Govt. norms
69	How much/to what extent will Govt of Gujarat provide sovereign guarantee to Service provider?			Operating Structure	Please suggest your Solutions /Models
70	How much equity is Govt of Gujarat willing to contribute to this Initiative?			Operating Structure	Agencies may propose or suggest the best options, however, final decision shall be taken by GCSE.

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	Krish Compusoft Services				
71	it is mentioned that one of the schemes is Teacher Education (TE) for capacity building of teachers. would you like the vendor to suggest some programs for teachers as well?		Section No : 1. Invitation for EOIs, Page No. 5	It subsumes the three schemes of Sarva Shiksha Abhiyan (SSA) for Elementary education; Rashtriya Madhyamik Shiksha Abhiyan (RMSA) for Secondary & Higher Secondary education & Teacher Education (TE) for capacity building of teachers. The vision of the Scheme is to ensure inclusive and equitable quality education from pre-school to higher secondary stage in accordance with the Sustainable Development Goal (SDG) for Education.	Please suggest your Solutions /Models
72	Does the scope also include assessment services as a standalone services?		General		Please suggest your Solutions /Models
73	Does the scope also include digital learning related to written as well as verbal communication skills, vedic maths, coding?		General		Please suggest your Solutions /Models
74	Though the scope is limited to digital learning, e-learning, etc., are we also planning to include physical books along with digital learning?		General		Please refer to the REOI document
75	Would online delivery of classes be allowed? For example, can a teacher based out of Trivandrum take classes?		General		Please suggest your Solutions /Models
76	Are there limitations in GCSE-SS that may be prevent implementation of certain type of digital solutions?		General		There are no limitations.

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Others (As per discussio held during Pre-EoI Meeting (In-person & Virtual))					
77	Whether RFP based on this EoI would be open or limited?				RFP would be open to all.
78	Whether Department is seeking to engage multiple partners or solutions?				We are open to working with multiple partners
79	Whether the RFP to be published based on EoI would be for getting free or for commercial offerings? What is the strategy to opt for?				We are open to both
80	As the offered solution would be deployed via G-Shala, then how company would be benefited?				To be detailed at later stage
81	Please evaluate the offered the solutions/ platforms by arranging demonstration of the products.				Demonstration may be included
82	Kindly elaborate on the requirement for Coding tools / Platform				Agencies are invited to share information about their services/soluions
83	Whether storage / hosting would be done on Government Server?				Please suggest alternatives
84	Whether an LMS could be offered?				Please suggest alternatives
85	Please share the target number of students for the deployment of offered solutions / platform.				Gujarat has around 70 Lakh Govt. School Students and 30 Lakh Pvt. School Students
86	Whether the selected partners will be prohibited to do commercial activities?				Please suggest alternatives
87	Whether the sorting of Platform & Solution is possible?				Please suggest alternatives
88	Can we offer more than one model?				Yes please.
89	What are the requirements of Department over & above G-Shala? What is the next level to be offered?				Please refer to the REoI document
90	Whether Teacher Education Platform could be offered?				Please suggest alternatives
91	Kindly share the device specifications for the compatibility of the offered solution / platform.				Please refer to the REoI document